

**FAX TRANSMITTAL FORM***H. Regis*

TO: Gary Melius, President
Nassau County Native Americans, Inc.

FROM: Richard E. Starr, Senior Vice President
Economics Research Associates (ERA)

DATE: January 9, 1998

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NO. PAGES: 3 (including this page)

ERA CHARGES #: 16050 (St. Regis Mohawk Indian Reservation - Update)

COMMENTS:

HARD COPY TO FOLLOW: Yes No

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MEMORANDUM

TO: Gary Mellus, President
Nassau County Native Americans, Inc.

FROM: Richard E. Starr, Senior Vice President
Economics Research Associates (ERA)

DATE: January 9, 1998

SUBJECT: St. Regis Mohawk Indian Reservation
Gaming Assessment Update

This is to confirm our recent conversation regarding the subject project. As discussed, the current assignment would include:

1. **Update** - An overview of changes in the gaming and related market conditions since our previous report (June 1996).
2. **Video Slots** - *or slots* An assessment of the implications of the addition of video slots to the gaming program.
3. **Bingo Alternatives** - *Smaller* An assessment of the gaming program with or without the bingo function.

In order to accomplish your stated near-term objectives, minimize project costs and provide an early response, ERA suggests the following approach:

- A. **Part One** - We provide the above assessment in a free-standing memorandum designed to facilitate your own decision making.
- B. **Part Two** - Depending upon your needs, we rewrite our original report primarily for your fund raising efforts.

In keeping with our current time constraints (yours and ERA's) we could complete Part One in 15 working days of your authorization and provision of our retainer. If this is acceptable,

Gary Mellus, President
Nassau County Native Americans, Inc.

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I will provide you a formal project description via fax for your signature. Phase One would cost \$5,000 for time and expenses. Phase Two, if necessary, could be completed in an additional 10 working days for \$2,500. Obviously you could authorize both phases at once but we would need the 25 working days because of our current gaming workload.

I will be in Lake Charles, Louisiana on Monday and leave for Saudi Arabia on Wednesday; so call as soon as possible to discuss.

RES:dmj